### **Press Brief**

Milan Office

27/05/2024

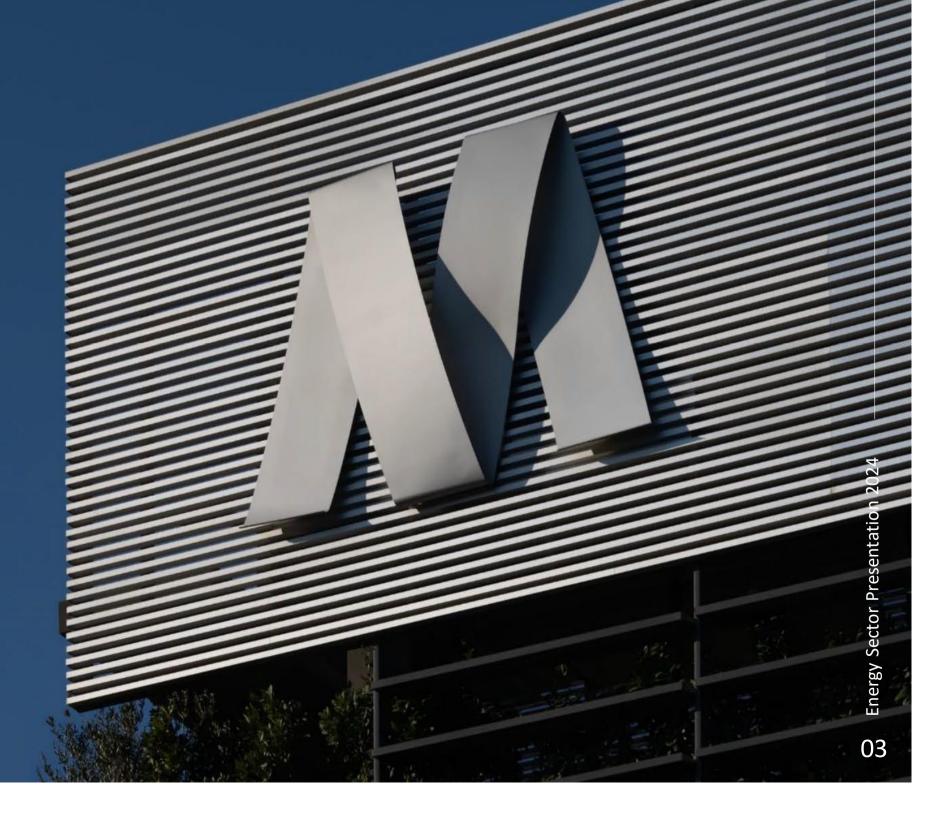




## The Company

## A leading force in the Greek industry ... and beyond

with a long-standing history, multifaceted activity in key sectors of the Economy, a unique synergetic model and a strong export presence.



## Two strong (and complimentary) sectors, One stronger company

Our transformation into MYTILINEOS Energy & Metals unlocks new perspectives.

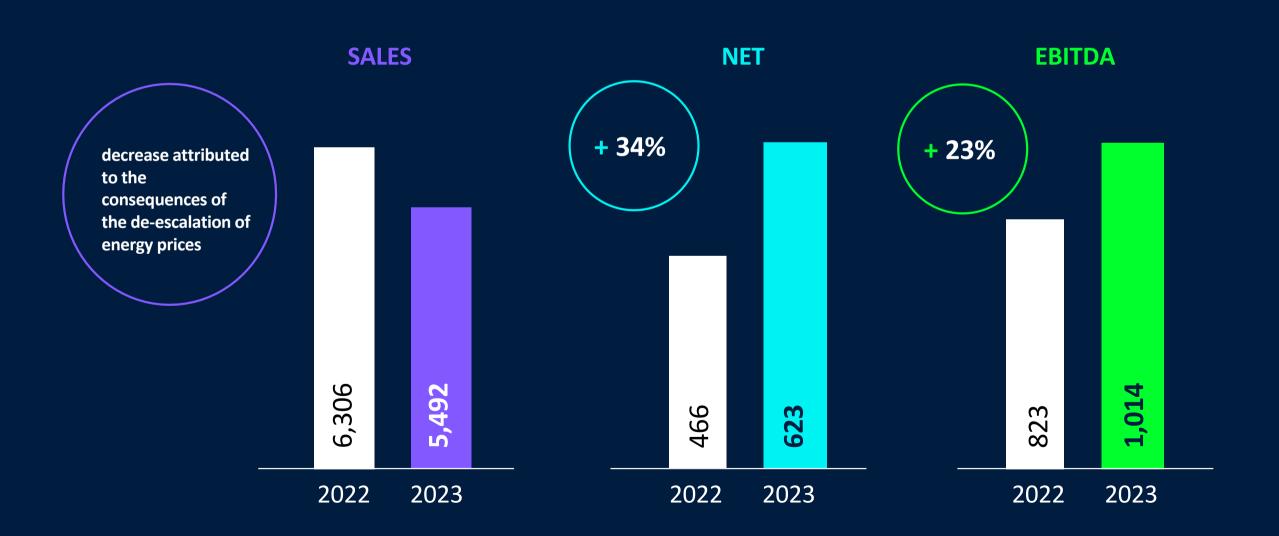


Connected and complementary through synergies, our sectors manage to unlock value from multiple sources.

## MYTILINEOS Energy & Metals At a glance

Through sustainable excellence we significantly contribute to Greece's economic growth while achieving a positive impact for local communities, the Society and the Environment.

#### **STRONG GROWTH MOMENTUM**



SUMS IN MILLIONS OF EUROS



#### **Broad Presence**

BUSINESS SECTORS

40 COUNTRIES OF ACTIVITY

28 INDUSTRIAL POWER PLANTS & RENEWABLE UNITS



#### **Driving the Economy**

€5.49 bn. euro TURNOVER

CONTRIBUTION TO THE GREEK GDP

€3,539M In total exports

€120<sub>M</sub> Environmental costs



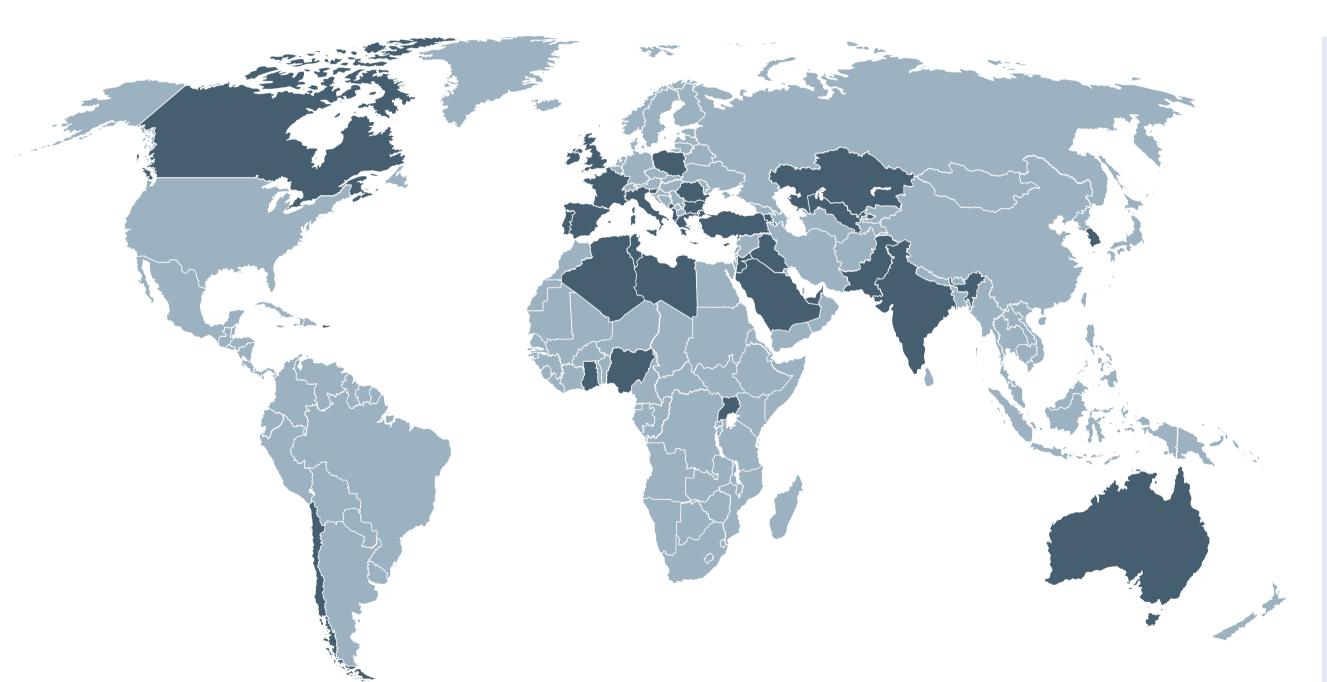
#### **EMPOWERING SOCIETY**

6.144 DIRECT & INDIRECT EMPLOYEES

9,543 SUPPLIERS (FROM GREECE & ABROAD)

£3,058M TOTAL SOCIAL FOOTPRINT

## Global Presence in 5 continents, in 40 countries





Albania Algeria Australia

Bulgaria

Canada

Chile

Cyprus

France

Georgia

Ghana Greece

India

Ireland

Italy

Iraq Jordan

Kazakhstan

Libya

Nigeria

N. Macedonia

Pakistan

Poland

Puerto Rico

Romania

Saudi Arabia

Slovenia

South Korea

Spain

Switzerland

Tunisia

Turkey

**United Arab Emirates** 

**United Kingdom** 

Uganda

Uzbekistan

### Global challenges motivate us to evolve

We are consistently evolving and adapting, so that we can turn today's key challenges into opportunities, enabling us to thrive in a rapidly changing landscape.





high work mobility and new ways of providing services



increase in costs in products, services and energy



increased energy demand



energy transition and digital revolution



transformation
and
"greenification"
of industry and all markets



shifting global growth towards emerging markets

At MYTILINEOS we work as one to create an international leader and pioneer in tomorrow's energy & metallurgy sectors.

Through continuous development and maximization of business, as well as the utilization of financial synergies, we maintain and increase momentum towards the future we envision.



# Our People are the most important and integral part of our organization.



#### **Strengthening**

their role, in all jobs of the organization.



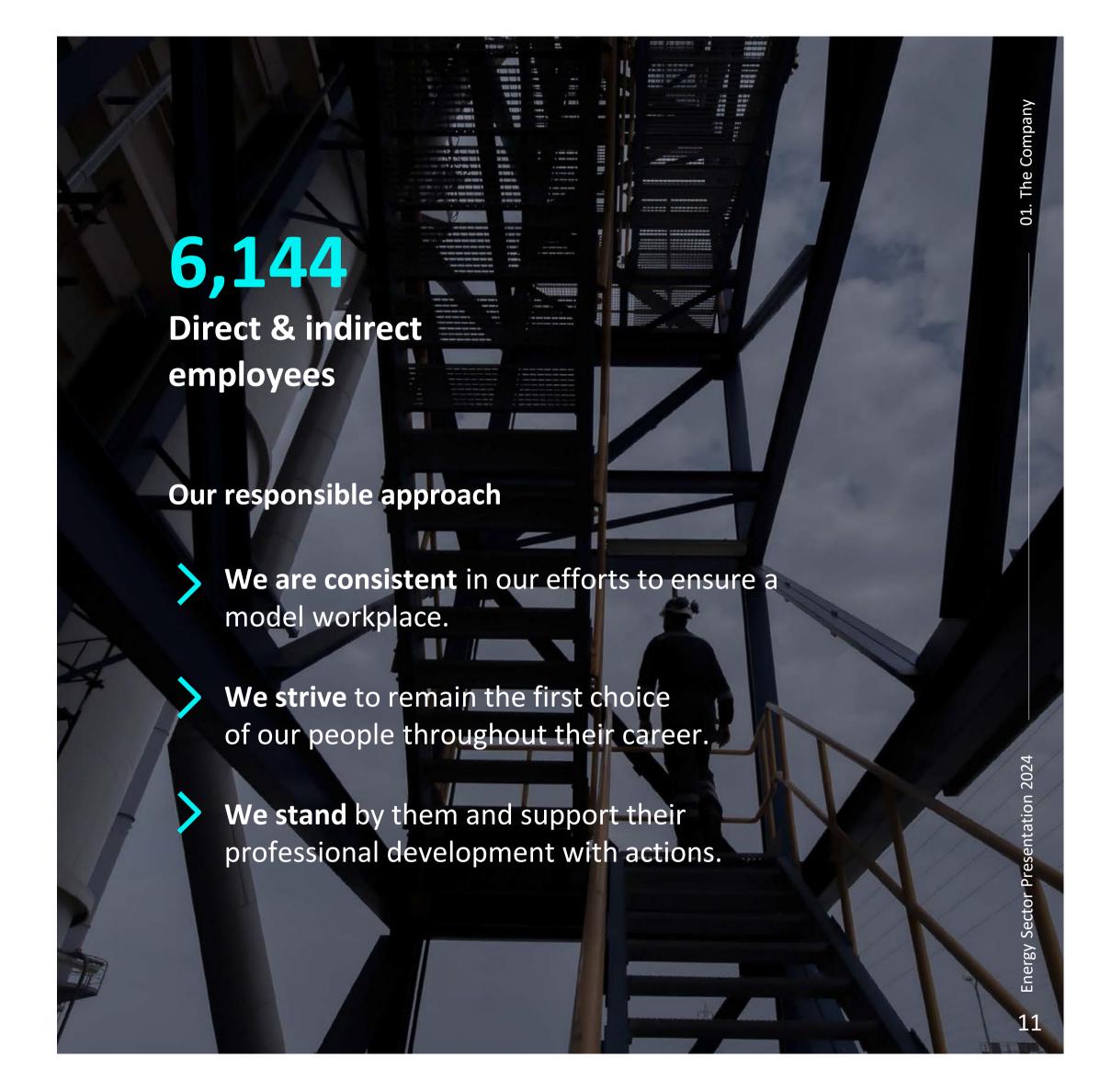
Investing

in the continuous development of their skills.



Recognizing

excellence both individually and as a team.

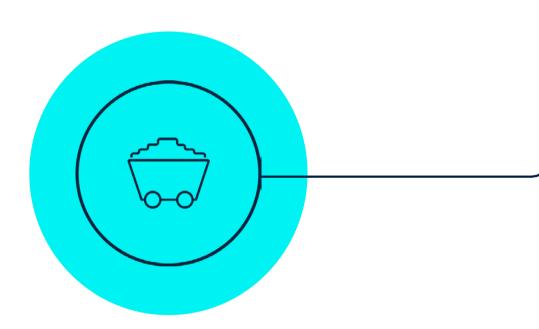


## Metallurgy Sector

### Metallurgy Sector

**Leading position** in the Metallurgy Sector, the only vertically integrated bauxite, alumina and aluminium producer in South East Europe.

**World-class** bauxite mining facilities, alumina refineries and aluminum casthouses.



#### **Aluminium of Greece Factory**

One of the strongest pillars of Greek industry, established as one of the key players in the EU Metallurgy sector.

#### **Volos Factory**

Industrial production oriented towards particularly demanding technological applications, such as heavy and/or complex metal constructions, with high quality requirements.

#### Recycling (EP.AL.ME.)

Our focus on sustainability is reaffirmed by our subsidiary EP.AL.ME, the largest independent producer of recycled aluminum (recast).

#### **Commercial**

Its international business activity is a driving force for the national economy, but also for the development of the Greek region.

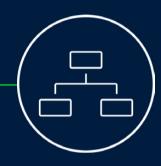
#### **Bauxite Mining (Delphi-Distomon)**

Delphi Distomon is the 2nd largest producer of bauxite in Greece and by extension in Europe, with an annual production that exceeds 570,000 tons of bauxite from underground construction sites alone.

#### Zinc & Lead Metallurgy (SOMETRA)

Sometra is an industrial company situated in the center of Romania, historically specialized in lead, zinc and other nonferrous materials.

### Metallurgy Sector



### **Activity**

- Sole vertically integrated bauxite, alumina and aluminium producer with asset base in Europe
- Second largest bauxite producer in the European Union and pioneer in bauxite residue management
- At the lowest levels of Aluminium
   Mining Costs worldwide
- At the lowest levels of Alumina Refining Costs worldwide



#### **Presence**

- World class assets within Greece
- Strong export orientation
- Increasing presence in the production of recycled Aluminum



### **Emphasis**

- Strict commitment to the Health
   & Safety of employees
- Continuous reduction of costs and improvement of product quality
- Increasing production volume through creep and debottlenecking
- Innovative technologies that enhance productivity and performance standards
- Long-term relationships with major European customers

# Aluminium & Alumina Production

#### Sales assurance is achieved through:

- The established customer base
- Long-term exports to European customers

#### Aluminium is sold in billets in slabs

- The company's aluminum customers are aluminum processing industries:
  - Extrusion (constructions, industrial applications)
  - Rolled (sheet to foil, boxes, packaging)



## Energy Sector

## The 3 pillars of our energy strategy



## We Expand

- New technologies
- New advanced products & services
- Targeted geographical areas
- Shift towards customers



### We Achieve

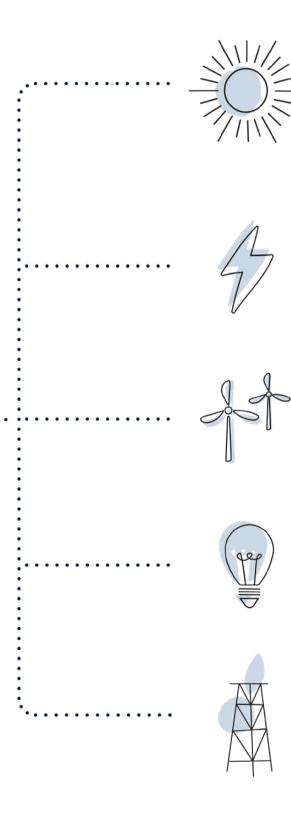
- Further growth from existing business
- Expansion into the energy value chain
- Optimization of sales of RES assets
- Further development of trading and energy management



## We Sustain & improve across

- Operational excellence
- Digital transformation
- Further energy efficiency
- Decarbonization
- Commercial excellence

## A holistic provider of services and solutions for today and for the energy industry of the future



Our 5 divisions

#### M Renewables

One of the leading contractors of solar energy & energy storage projects in the world operating in 5 continents.

#### M Integrated Supply & Trading

The largest private company in the import and distribution of natural gas.

#### **M** Energy Generation & Management

The largest independent electricity producer in Greece.

#### **M** Energy Customer Solutions

The largest privately owned power and gas utility in Greece and top retail supplier through "Protergia".

#### **M** Power Projects

Leading international Contractor delivering large scale, specialized, turn-key energy projects & sustainable solutions.

### Creating a unique Synergetic operating model

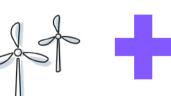












M | Energy **Generation &** Management



**M** | Integrated **Supply & Trading** 

#### **AREAS OF SYNERGIES**



- ✓ Grid modernization
- ✓ Hydrogen projects
- ✓ "Outside the fence" Grid & Sub stations
- ✓ Development, & Construction of private owned Grids at **DNOs level**
- ✓ RES & Thermal Assets O&M services



- ✓ Green power Virtual Baseload (VBL) products for Mid and Large commercials & Industrials outside the Greek Market
- ✓ Energy services & solutions (Energy saving, RES aggregator) services etc..)



- ✓ Green power Virtual Baseload (VBL) products for Mid and Large commercials, Industrials and Small businesses in Greece
- ✓ Energy services and solutions (Demand Response, Energy saving, Prosumer services)
- ✓ Distributed Assets (Rooftop solar, EV chargers, Heat pumps etc)



### **Our Portfolio**

#### **GREECE & ABROAD**

**THERMAL** 

2.3<sup>+</sup> GW

Thermal Power Plants
2 CCGTs (430MW each)
1 CCGT (826MW 60% net efficiency)
1 CHP 334MW

RES

10.5<sup>+</sup> GW

total capacity of RES projects in several countries and various stages of development.

33%+

of the gas-fired power plants in operation

5 TWh Power production in

2023 (expecting to exceed 7TWhs in 2024)

The largest independent electricity producer in Greece.

17.5%+

#### **Market Share**

The largest private supplier in electricity and gas in the Greek market.

### The largest

independent natural gas importer, consumer and supplier.

### **KEY Financials**

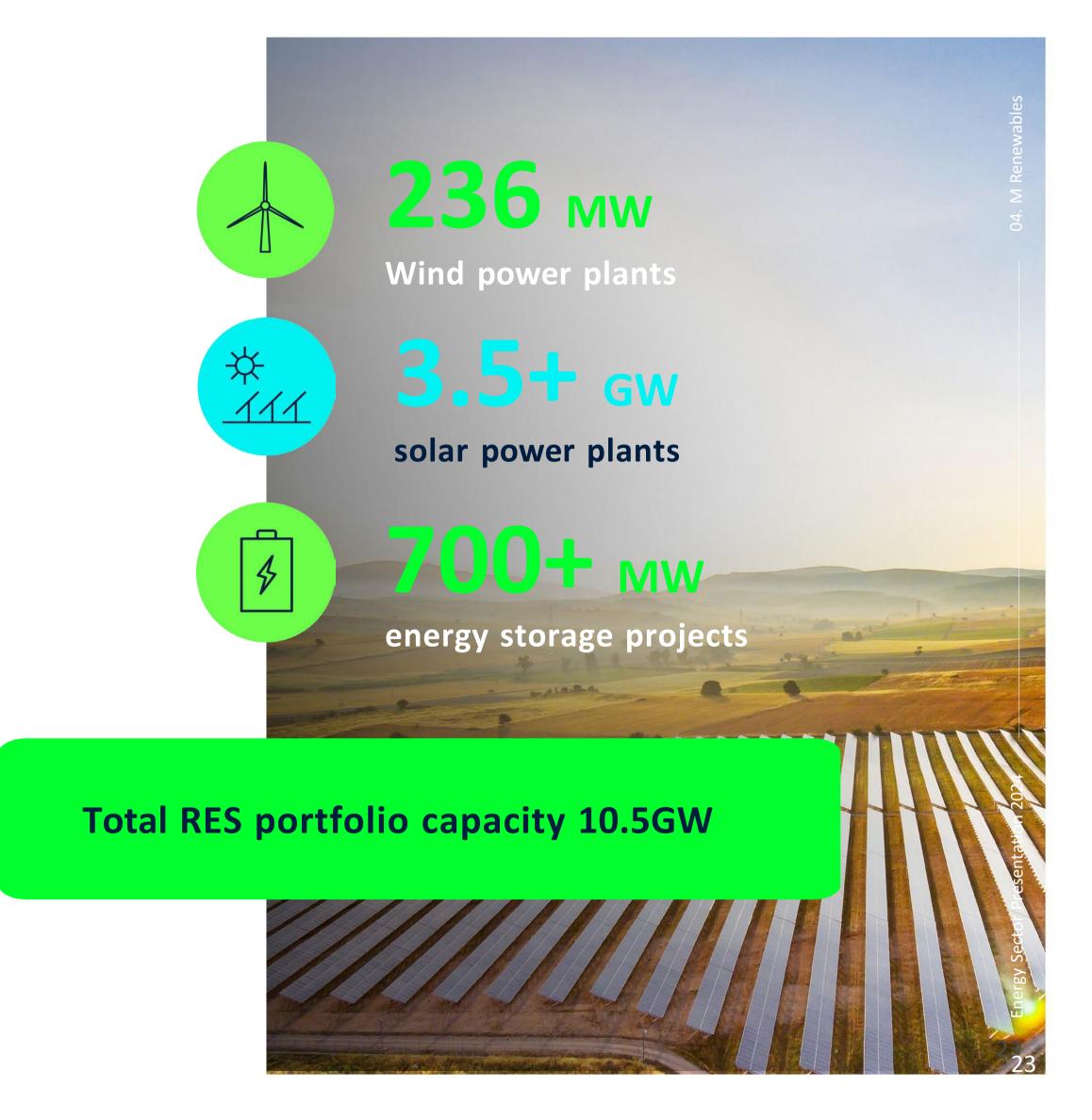
	Sales	EBITDA	EBITDA Margin
(amounts in million €)	2023	2023	2023
M   Renewables (MRES)	734	240	32.7 %
M   Energy Generation & Management (MEGM)	620	147	23.8 %
M   Energy Customer Solutions (MECS)	1,248	90	7.2%
M   Power Projects (MPP)	646	97	15.0%
M   Integrated Supply & Trading (MIST)	1,514	192	12.7 %
Intersegment Eliminations	(337)	_	_
Total	4,425	766	17.3 %

## M Renewables

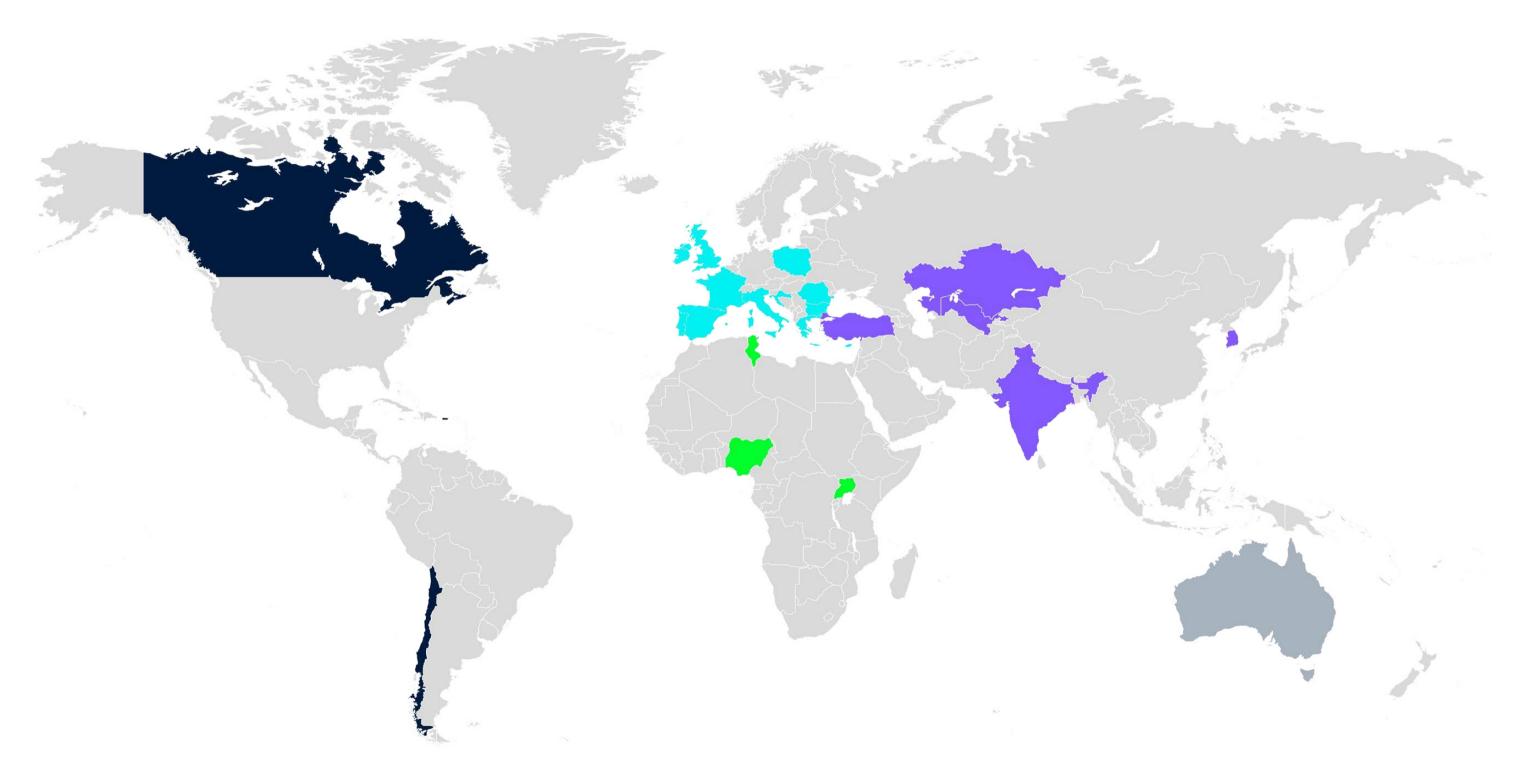
### Highlights

A leading integrated developer for solar energy, energy storage, wind energy and hydrogen projects with global experience, operating in 5 continents

- Reliable solutions across the whole range of project development and EPC services, from standalone projects to complex hybrid systems
- > World-class technical know-how
- > Expertise & international experience in the successful implementation of the Asset Rotation business model "Build, Operate & Transfer" for solar projects
- > Strong partnerships with leading equipment suppliers, and preferred contractor for leading solar investment companies in EMEA, Latin America and Australia



### **Countries of operation**



#### **M** Renewables

A leading integrated developer and EPC contractor for solar energy, energy storage, wind energy and hydrogen projects with global experience, operating in 5 continents

EUROPE			
Bulgaria Croatia Cyprus France	Greece Ireland Italy Poland	Portugal Romania Spain UK	
ASIA			
India S. Korea	Kazakhstan Turkey	Uzbekistan	
AFRICA			
		Uganda	
Nigeria	Tunisia	Uganda	
Nigeria  AMERICA	Tunisia	Uganda	
	Tunisia Chile	Uganda Puerto Rico	
AMERICA			

### Services



#### **Total Solutions**

#### **Utility Scale Solar Power**

We have extensive experience in utility scale solar projects, including both ground mounted systems and large roof top installations.

Our currently constructed project references include over 3.5 GW of solar projects all over the world.

#### **Energy Storage**

We provide large scale battery based energy storage solutions, both integrated with solar PV plant and stand alone or hybridized with generating sets. In utility scale applications we apply sophisticated control concepts with automated battery management systems. Energy storage systems are generally supplied in modular designs, which are easily scalable and are able to deliver multi MW output.

Our currently constructed projects' references include over 400MW of storage with another 300MW under construction in UK, Puerto Rico, Tunisia and Nigeria while an additional portfolio of 1.3GW storage projects is under development in Greece and Italy.

#### **Electrical Infrastructure**

We have the capacity and experience to provide full turn key electrical substations with the latest protection and automation systems.

#### **Hybrid Systems**

Building on the group's extensive experience in thermal power, we are well placed to provide hybrid power generation solutions to match project needs.

#### **Utility Scale Wind Power**

We are experts in utility scale wind projects with over 200MW of onshore wind projects already build and more than 600MW of wind projects under development in Greece both onshore and offshore.

### Advantages

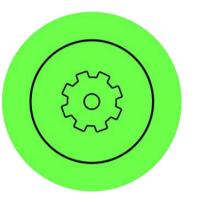


implementation of utility scale solar power projects demands highly effective project management and planning from commencement up to hand over to the client. We are successful because the entire organization is highly focused on project execution.



#### **Engineering Expertise**

We have in house engineering enabling us to produce optimized solutions for solar PV, energy storage, hybrid and related electrical engineering applications.



#### **End to End Solutions**

Depending on the needs of the project, we provide full end to end solutions from project development and EPC, through to life time O&M.



#### **Financial Strength**

MYTILINEOS strong financial position enables us to undertake the largest utility scale solar projects globally.



#### **Global Partner**

Our global reach makes us an ideal long term partner for leading international investors in the solar power industry around the world.

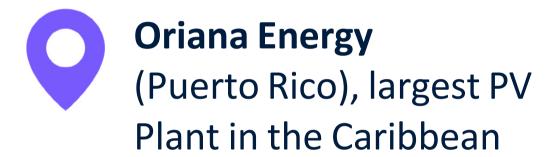
Selected Projects:



The scope includes the engineering, procurement and construction (EPC) of the Talasol Project and the ancillary facilities for injecting power into the grid, including a 400 kV step-up substation, a 24km high-voltage interconnection line to the grid, as well as a 2-year contract for operation and maintenance (O&M) services.



Selected Projects:



- Includes installation of 24MW batteries for grid stabilisation and plant output optimisation
- Full turn-key scope including electrical lines and substation
- Scope includes operations & maintenance contract for up to 20 years



Selected Projects:



Corowa, Junee & Wagga
Solar Farms Projects
(New South Wales, Australia):

- Despite the adversities and difficulties imposed by the covid-19 pandemic, project construction was successfully executed by MYTILINEOS's Renewables & Storage Development (RSD) Business Unit and was completed in the first half of 2021, proving the company's ability to carry out demanding projects.
- The acquisition of this portfolio is part of MYTILINEOS' strategic entry to the Australian market, one of the most demanding and competitive markets in the world, where access to "clean" energy is still in demand for many large companies. These solar parks will produce 220 GWh annually, to power Australia's electricity system, helping reduce 180,000 tons of carbon dioxide emissions per year.



Selected Projects:



The NW Sardinia region is widely identified as a strategic Hub for the Italian market by MYTILINEOS. The Project has been fully developed by the RSD Business Unit and is Ready to Build. Furthermore, it is the second largest solar project to participate in the 6th Italian Renewable Energy Sources (RES) auction (Decreto FER).



Selected Projects:



The project has received a Power Generation license and has reached Ready to Build stage with construction already in full progress.

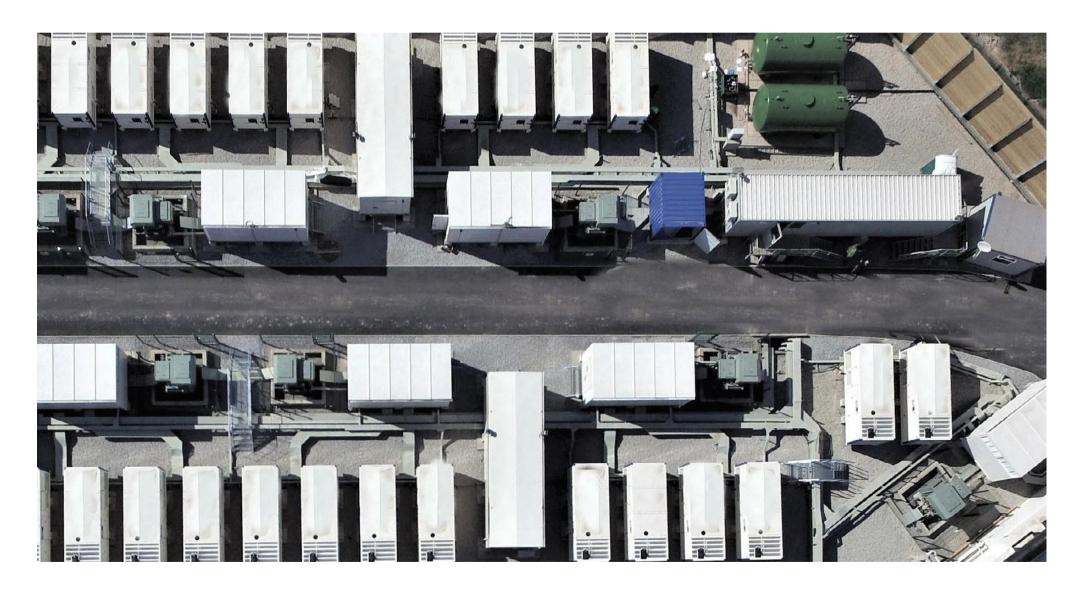


Selected Projects:





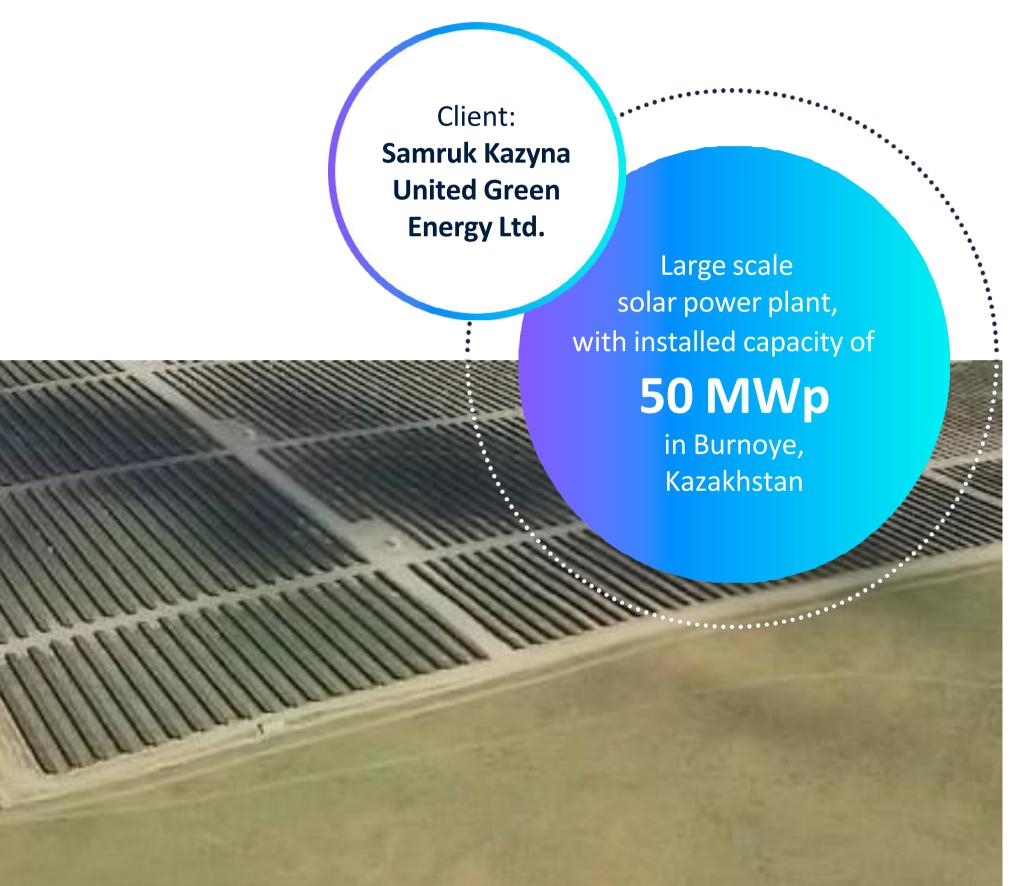
- 20MW Fast Frequency Response project, the first of its kind in the UK
- 4MW/2MWh Li-Ion + 16MW VRLA Batteries combined with 18.5 MW diesel generators
- Provides grid stabilization and support services
- Completed in March 2017



Selected Projects:



- Scope includes the engineering, procurement and construction (EPC) of the BURNOYE II
- This complex grid-connected project includesa fixed tilt mounting structure and 16 central inverters/production substations



### **Trusted Partners**



























# M Energy Generation & Management

### Highlights

The largest independent electricity producer in Greece with total expected installed capacity of 2.3 GW

- Studies in depth the dynamic operating and regulatory environment of energy markets in Greece and abroad
- Demand Response Aggregation
- Forecast and submit the day-ahead demand for Retail Portfolio (end-use customers)
- Management of assets bacin the groups retail portfolio
- Supports the groups expansion in energy markets outside Greece

#### **Undertakes:**

- the management and operation of thermal power plants
- > the market bidding & non physical power trading
- > the management of energy produced by our generation assets (thermal and RES) and 3rd parties PPAs
- > the RES & Storage Aggregator and
- > the creation of green VBL products.

All these together constitute what we call in the energy jargon, "Energy Management".



€1 bn.

investment plan in energy assets



### Countries of operation



# Renewable Energy Asset Aggregation & Management:

The main commercial activities are focused on the **Greek electricity market.** In an intermediate phase of completion, the preparation for participation as **Aggregator/Renewable Energy Trader.** 



#### **Power Trading:**

The main commercial activities are focused on the **European energy market.** Physical delivery takes place in the following countries:



<sup>\*</sup> operations are scheduled to start soon

The department participates in the European markets through the Joint Allocation Office (JAO) or Coordinated Auction Office in Southeast Europe (SEE CAO), which authorizes the allocation of capacity in Europe.

Non-physical trading is being performed through the **European En- ergy Exchange (EEX)** of Germany, the EnexGroup of Greece and Over The Counter (OTC) agreements

### Figures

#### **IPPs:**

The division manages an energy portfolio consisting of 4 power generation units fueled by natural gas with a total capacity of **2,041 MW**. In 2023 the annual production reached **5,100 GWh**, recording a market share of **33**% among the gas units of the Greek market.

We have reached close to **5 TWh** of energy for 2023 (with WV) and in 2024 we will be close to **9 TWh** with a value close to **€1.5 billion**.

# Renewable Energy Asset Aggregation & Management:

For **2023**:

744 MW represented in the Greek Market

1,421 GWh of electricity produced

108.8 million euros turnover



# Thermal Portfolio | RES Portfolio

#### **GAS-FIRED THERMAL PLANTS IN OPERATION**



Ag. Nikolaos Energy Complex (Viotia) Gas-fired Combined Cycle Thermal Power Plant (CCGT).



Ag. Nikolaos Energy Complex (Viotia) High Efficiency Gas-Fired combined Heat and Power Plant (CHP).



Korinthos (Motor Oil premises) Gasfired Combined Cycle Thermal Power Plant (CCGT).

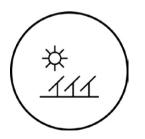


Ag. Nikolaos Energy Complex (Viotia) New Gas-Fired Combined Cycle Thermal Power Plant (CCGT) to be put into commercial production very soon.

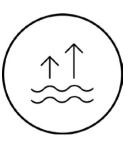
#### **805 MW RENEWABLES IN OPERATION:**



Wind 236 MW operational



Solar 563 MW operational



Hydro 6 MW operational

#### RES & STORAGE AGGREGATOR PORTFOLIO (2023)

ROW LABELS	SUM OF CAPACITY
BioMass	18,6
CoGeneration	18,6
PV	515,1
Small Hydros	0,5
Winds	191,5
GRAND TOTAL	774,3

### **Trusted Partners**

# Renewable Energy Asset Aggregation & Management:

Egnatia Group, EDPR, ABOWIND, NATIONAL ENERGY, NEMA, ΔΕΗ Ανανεώσιμες, INTPAKAT, Αναγέννηση ATTEBE, Iberdrola, Aquila, Lightsource BP, Baywa-re

























#### **Power Trading:**

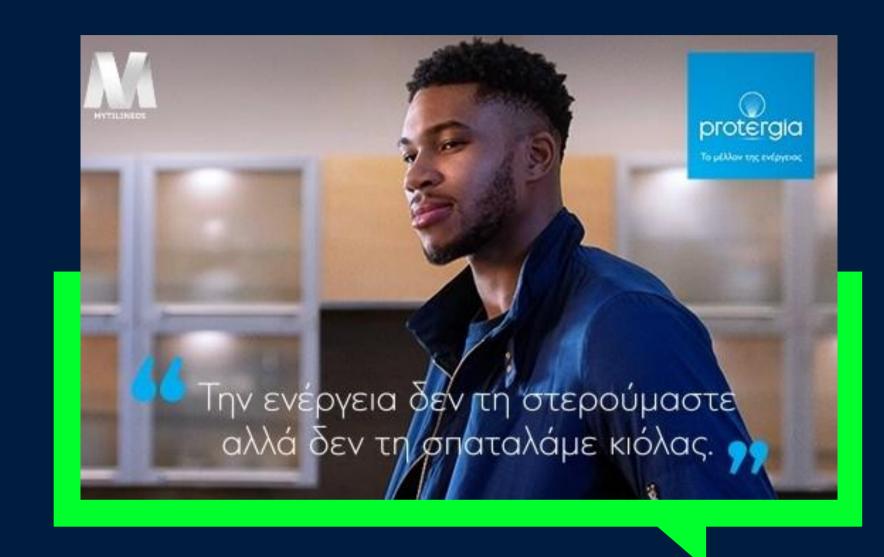
In addition to our internal clients (e.g. treasury and accounting), we cooperate with brokers (e.g. TFS) for the purchase of derivatives on the European energy exchange (EEX) and other counterparties for over-the-counter and physical energy delivery transactions.

# M Energy Customer Solutions

### Highlights

Through its Protergia brand, M Energy Customer Solutions is the largest privately owned energy products and services provider in Greece.

Our wholistic offering, consisting of electricity and natural gas supply as well as innovative products and services (energy efficiency solutions, smart cities, facility management, Internet of Things/digital services), serves the needs of our diverse customer base, including households, professionals, small- and medium-sized enterprises, and large corporates.





472,000+

no. of electricity customers, constantly growing

17.5%+
market share
in electricity supply

### **Strategic Pillars**

#### **Our Strategic Pillars help:**



#### **Customer Centricity**

Creating a lifetime partnership with the customer via constant value creation and not revenue extraction.

Enhanced customer experience with physical and digital sales and customers service channels.

New products and services to address needs and requirements of each customer segment.

11



### Technological Innovation leadership

Create long-term competitive advantages and competencies, difficult or time consuming to be replicated by competitors.



## Sustainability & Social Footprint

Protection and achievement of Sustainability targets
Provide tangible support to local community and those in real need.

Development of tools for the management and automation of the supply portfolio both in terms of better assessment of needs (in energy) and in the optimal selection of the "source" (market) to cover each need.

## Advantages

The continuous effort to improve the portfolio's backlogs estimations (load forecasting), the monitoring of the commercial and regulatory changes/market changes and our immediate adaptation to them.

### **Trusted Partners**









































# MIntegrated Supply & Trading

### Highlights

The largest independent natural gas importer, consumer and supplier

#### M Integrated Supply & Trading subsidiary operates in:

- natural gas supply and management as well as other energy products
- customer facing and in the provision of innovative products
- services for B2B large corporate customers in Greece and abroad
- construction, operation, maintenance and management of facilities, transmission pipelines and gas networks and other relevant infrastructure

It is active in the supply and trading of natural gas especially in Greece, through pipeline gas and Liquified Natural Gas (LNG) with the capacity to export natural gas across.

#### **GLOBAL PRESENCE**

MYTILINEOS has signed Framework Agreements with the majority of the companies into the Liquefied Natural Gas (LNG) sector – National and International Oil Companies (NOCs/IOCs) and Commercial Firms.



## Highlights

The largest independent natural gas importer, consumer and supplier

> Biggest LNG importer in SE Europe

200+

LNG cargos delivered

**Biggest Single** NG consumer and marketer in SE Europe

3.0<sub>bcm</sub> in 2022

4.5<sub>bcm</sub> in 2023

Leading Market **SharePosition** in Key Markets

# M Power Projects



MPP has executed projects in three different continents, Europe, Africa & Asia:

Pakistan

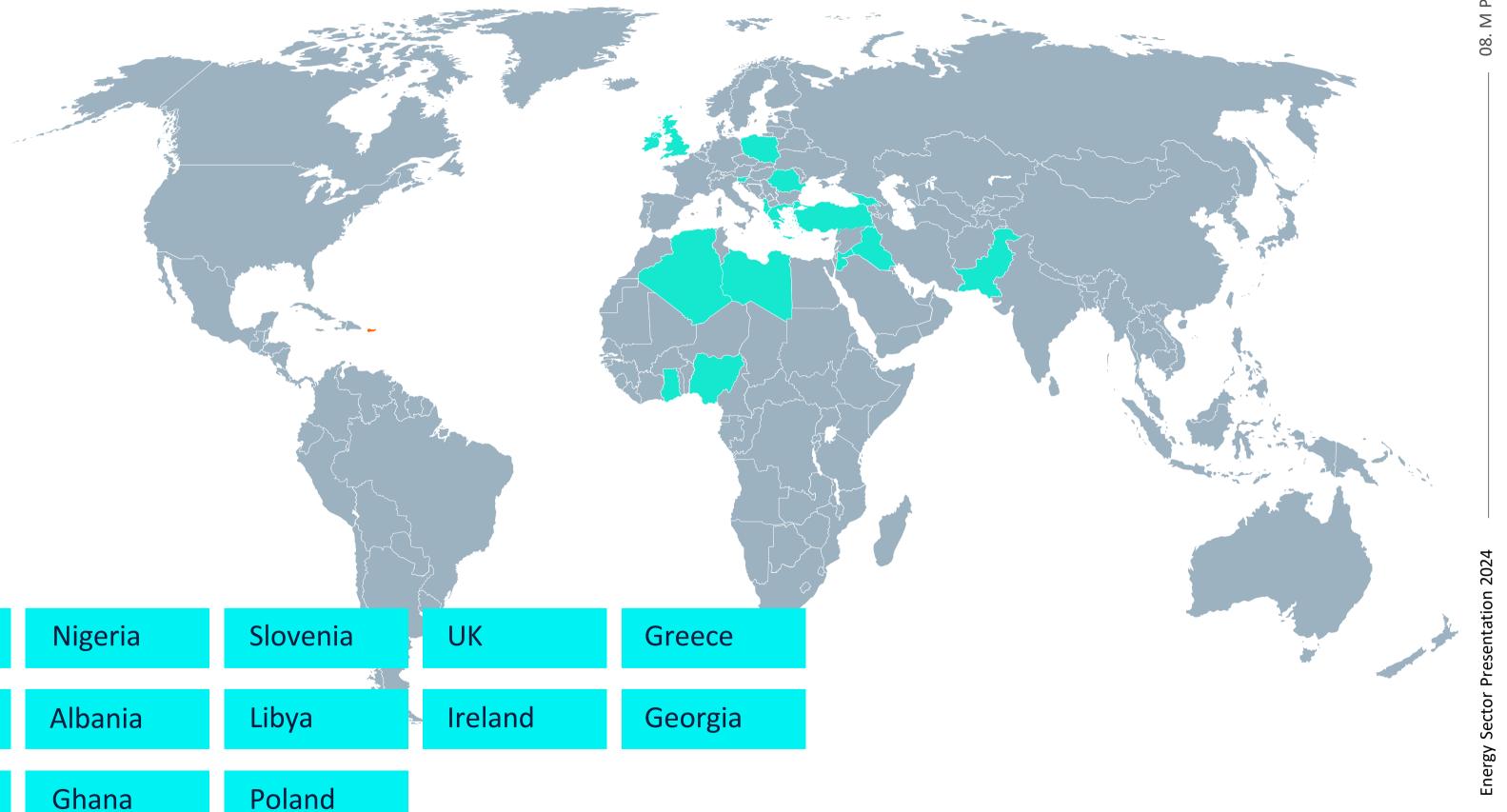
Turkey

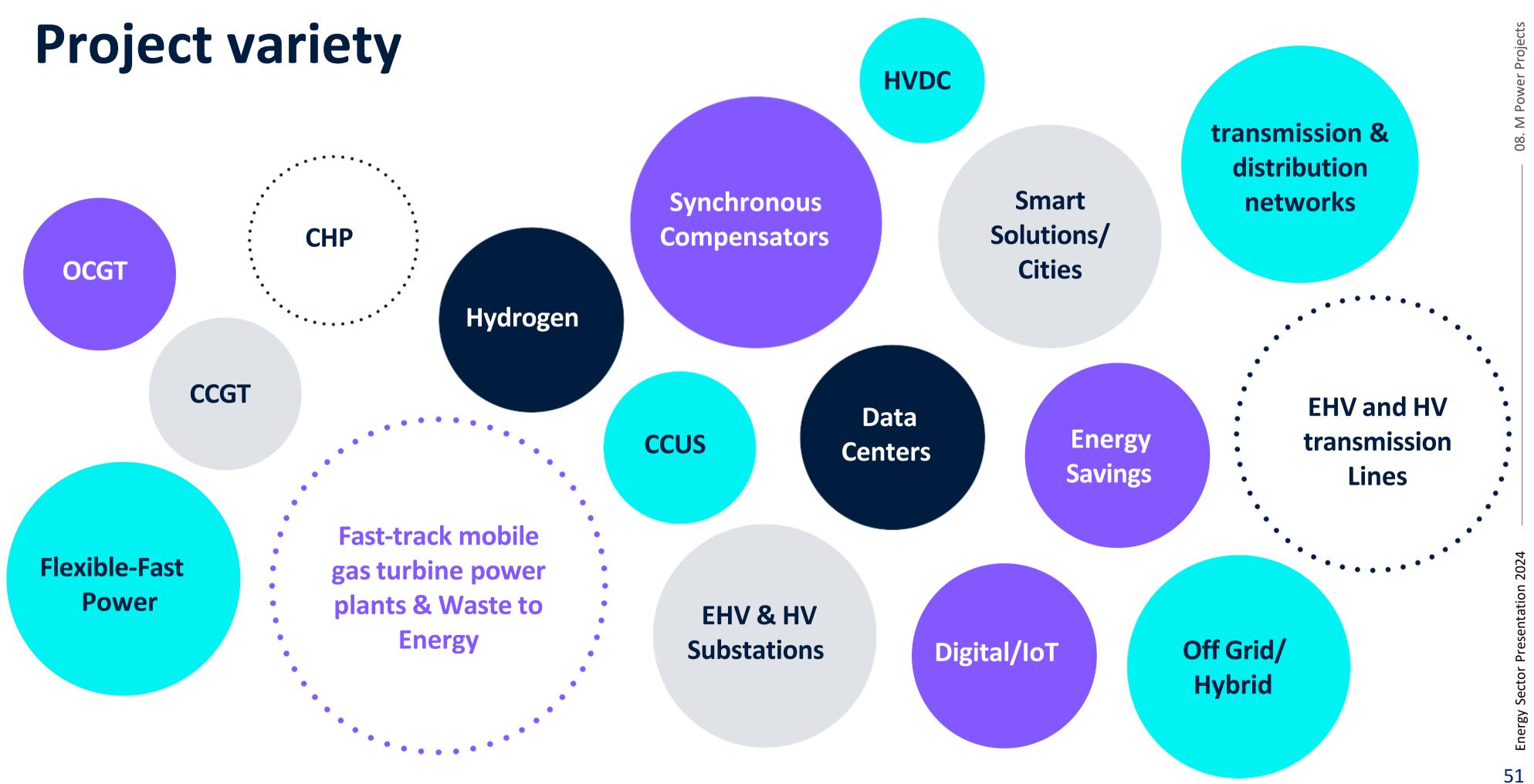
Jordan

Romania

Algeria

Iraq





### Achievements

Introduction to the Waste-to-Energy market by constructing a relevant Plant in the UK. Completion of Overhead Lines projects, interconnecting new Power Plants to the grid, and expanding the capacity of the system.

Involvement in ESCO projects mainly via Smart lighting solutions in municipal and regional levels in Greece.

Creation of the first smart-city pilot project in Greece, in its facilities at Aspra Spitia.

Projects
to the Energy
efficiency market
in large structures
and building
complexes.

2 3

energy sufficiency to

the relevant areas.

Construction (in EPC Construction of terms) of gas-fired several extra high power plants of more voltage and high than 15 GW of total voltage Substations installed capacity, in several different countries. continents, providing

Capable of supporting grids heavily influenced by Renewable Energy sources, by stabilizing the grids through synchronous condenser projects.

Involvement in HVDC interconnection projects.

Launch of selfstanding offgrid solutions, for facilities not connected to the grid. Involvement in the preparation of several Hydrogen and CCUS projects.

# New 826MW CCPP at MYTILINEOS' Ag. Nikolaos Energy Complex:

- The station will be operated by a **GE H-Class** gas turbine with a **thermal efficiency of more than 63%**, rendering the plant as the most efficient across Europe.
- With the addition of this plant, the total production capacity of MYTILINEOS will exceed 2300 MW (excluding RES capacity).







Samsun, Turkey

# Combined Cycle Power Plant of 870MW, Samsun

- MYTILINEOS as main contractor
- 870MW combined cycle power plant
- Configuration 2 x GE 9FB single shaft
- Direct sea cooling
- Combines the high efficiency and operational flexibility needed for profitable participation in the Turkish electricity market.





Denizli, Turkey

# Combined Cycle Power Plant of 775MW, Denizli

- MYTILINEOS as main contractor
- Configuration 2-2-1 with Siemens SGT5-4000F
- Air cooled condenser
- Since the **775 MW** power plant was commissioned in 2013, it has covered the increasing energy demand in the region and has supplied around **3 million** households' demand equivalent electricity. It thus supplies approximately **1.2**% of the electricity produced in the country.





#### **United Kingdom**

Three (3) open-cycle gas turbine (OCGTs) power plant projects, United Kingdom:

- (EPC) contracts with three subsidiaries of Drax Group plc,
   UK's largest source of renewable electricity, to construct 3
   OCGTs with a gross output of 299MW each.
- The contracts involve the **EPC** of all 3 plants, which will be identical, having one Siemens Energy **SGT5-4000F** gas turbine each.



# Power Technologies Selected Aeroderivative Gas Turbine Projects



#### Algeria (8 different locations)

- Consortium with GE
- 3 separate contracts for fast-track mobile gas turbine
- power plants, commissioned in 2012, 2013 and 2014
- 38 mobile gas turbines total capacity approx. 1GW (ISO conditions)
- Trailer-mounted, fully mobile balance of plant (BOP) solution



# Power Technologies Selected Aeroderivative Gas Turbine Projects



#### Takoradi, Ghana

- The project concerned the engineering, procurement, installation, commissioning and operation & maintenance of 10 General Electric TM2500+ mobile gas turbine power generating sets
- Total output of 256 MW at ISO conditions
- Trailer-mounted, fully mobile balance of plant (BOP) solution



# Power Technologies

Selected Waste-to-Energy Projects



**Chesire, United Kingdom** 

#### **Protos Energy from Waste Facility Project**

- MYTILINEOS as principle contractor in joint venture with Standardkessel Baumgarte GmbH (SBG)
- Annual capacity of **400,000 tons** of non-recyclable waste
- The Protos EfW Energy from Waste facility will be processing 2 types of waste, Residual fraction of Municipal Solid Waste (MSW) and Commercial & Industrial Waste (C&I).



### **Power Technologies**

### Hydrogen & Carbon capture, utilization and storage

#### **Hydrogen:**

- MYTILINEOS participates in several feasibility studies in Greece, in Italy, Spain, Chille, Australia and worldwide for green H 2 production
- Designing H<sub>2</sub> ready thermal power plants.
- Cooperating with major engineering and OEMs for the design of small and large scale systems.

#### Carbon capture, Utilization & Storage:

- Participation in pre-feasibility studies in Greece
- Cooperation with Technology providers to identify available solutions
- Cooperation with Technology providers for the participation on EPC tenders



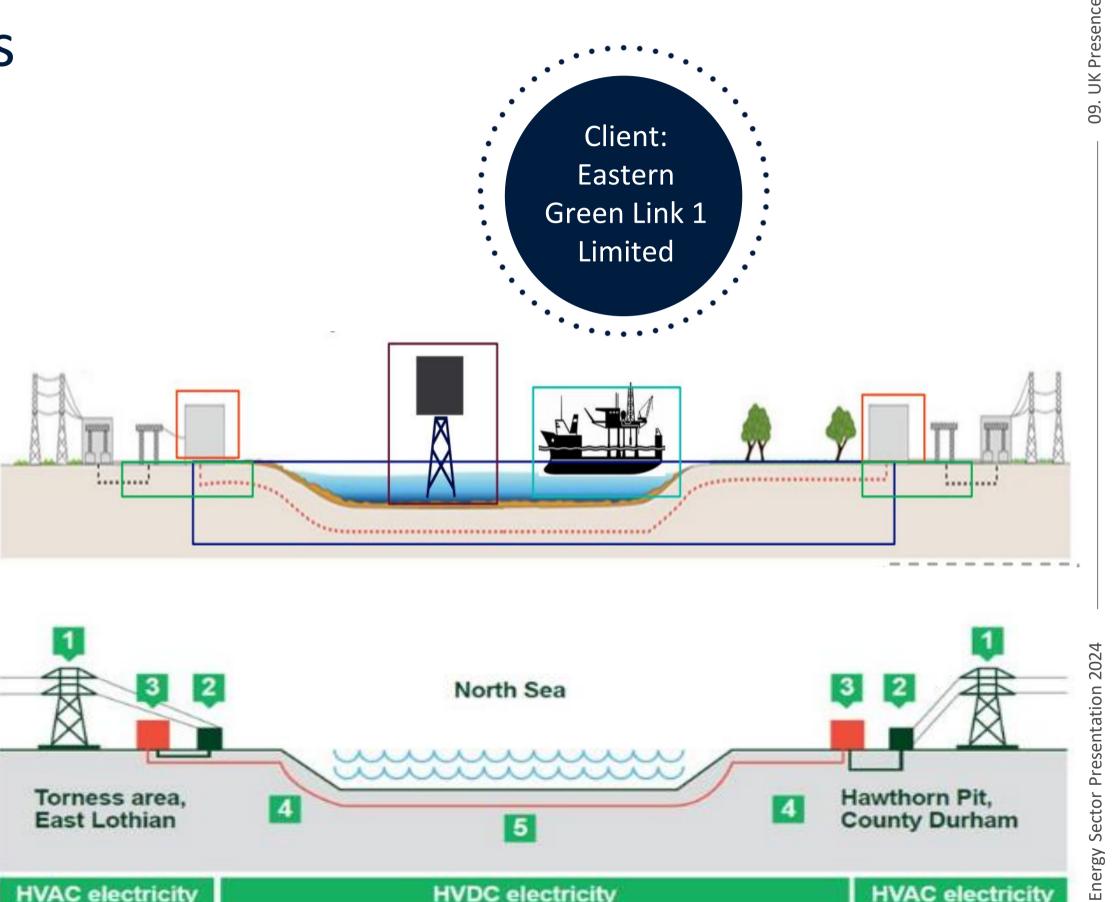
## **Grid & Digital Solutions**

**HVDC** Interconnection Projects



#### **United Kingdom**

- HVDC Converter Stations and the Murton AC Connection System on the Eastern Green Link 1 Project between Torness, East Lothian and Murton, County
- In consortium with GE Vernova UK Grid Solutions Limited and MYTILINEOS S.A.



**HVDC** electricity

**HVAC** electricity

**HVAC** electricity

### **Trusted Partners**































**Our HSE Strategy focuses on:** 

Robust HSE
Management
Systems for our
global
operations

Compliance with HSE legislation and best industrial standards

HSE &
Awareness
Trainings for all
employees

Identify risks and take prevention and mitigation measures

**Empowerment** and Promotion of our Safety Culture HSE Auditing and Inspections of our activities

Establishing effective and transparent communication related to HSE

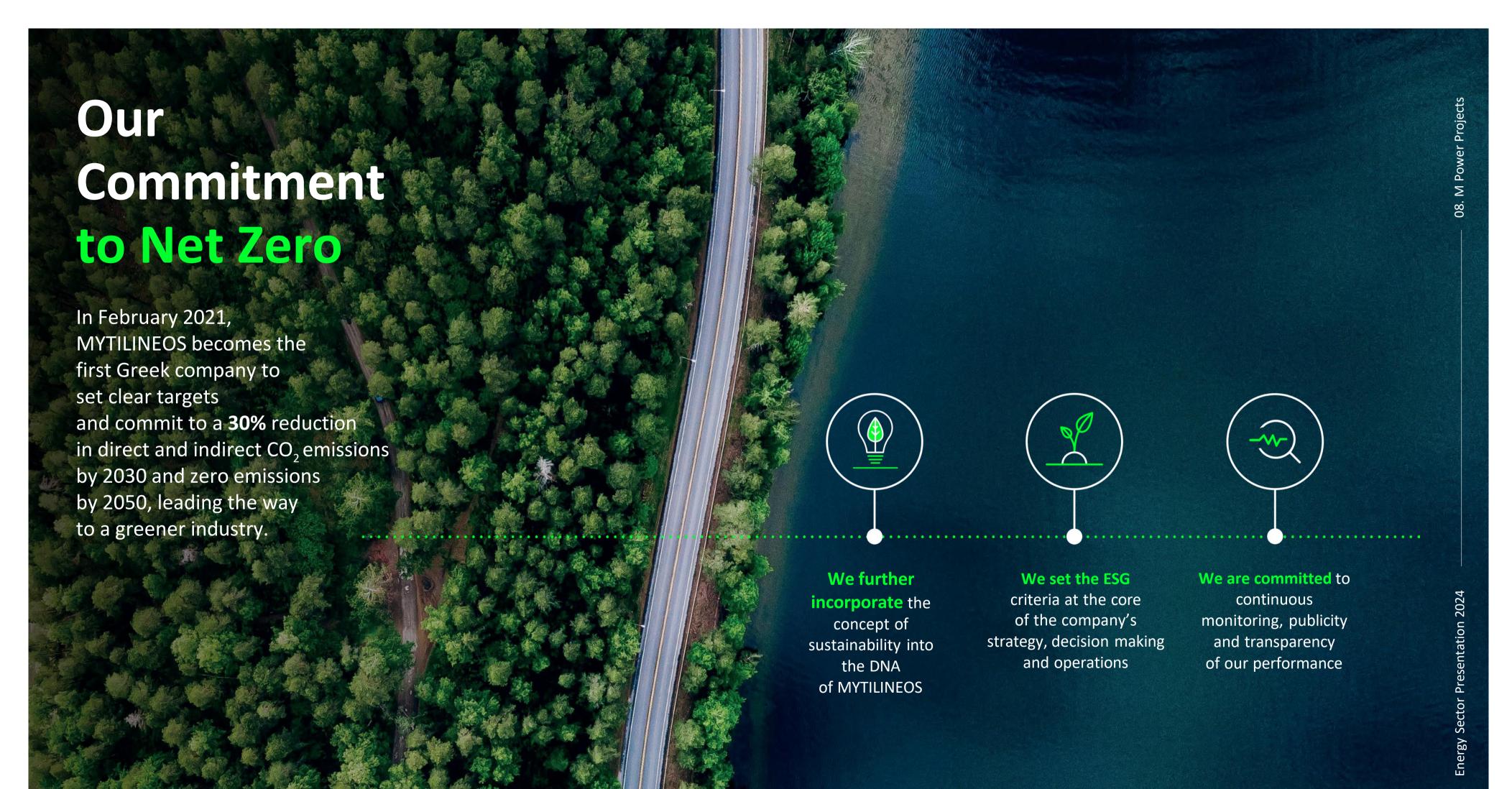
Monitoring
Energy Health &
Safety Performance

ector Presentation

### **Our HSE Targets**

- . Create and maintain Healthy and Safe working environments for everyone
- · Assess Risks and take prevention measures
- Promote awareness and a culture of prevention
- ····· Prevent accidents and occupational diseases
- Deliver high quality results protecting the environment and people





# Sector Presentation 2024

### **Our Commitment**

### to Net Zero

Supporting the achievement of relevant with our activities UN Sustainable Development Goals by 2030.





















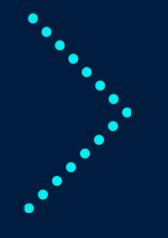
**Emissions reduction** 

-30%

Net Zero

By 2030

By 2050



Sustainable activities

~55%

turnover from activities eligible under the EU Taxonomy for Sustainable Investment

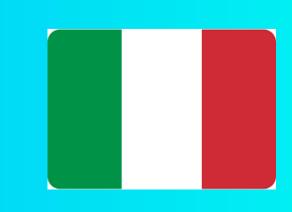
Data as of 2021

Compared to 2019

66

# MYTILINEOS' Presence in Italy

MRENEWABLES



## The Importance of the Italian Market - Figures

1,829 MW

Already obtained building permit

3,592 MW

Total Capacity
Already obtained Grid
Connection
availability

The Pipeline is widely spread across the Country with the highest concentration being in Southern Italy

146 MW

Completed the development and construction phase

### **Business Development Plans**

MYTILINEOS' growth strategy focuses on diversification, innovation, and strategic partnerships. Building upon our successful track record in Greece, MYTILINEOS aims to expand its presence in key international markets, including Italy, leveraging our expertise and capabilities to capitalize on emerging opportunities in energy development.

#### > Italy:

- In Italy, MYTILINEOS seeks to capitalize on the country's ambitious renewable energy targets and favorable regulatory environment by developing and acquiring solar and wind projects. Also, MYTILINEOS' ambition to expand and solidify across "new technologies" such as BESS and Hydrogen.
- By 2024 MYTILINEOS has already successfully incorporated the pipeline of approximately 4 GW with a majority stake in solar technology, but also in other technologies like BESS and onshore wind.

Overall, MYTILINEOS' broader growth strategy for its renewables sector is characterized by a balanced approach, innovation, and strategic partnerships such as PPC Group which allows our company to capitalize on emerging opportunities and drive sustainable growth in key markets like Italy.





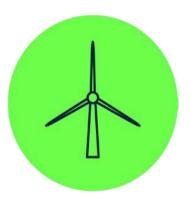








### **Portfolio**







2.4 **GW** 

#### of Solar PV

• Presence in almost all regions of the country with average capacity of 30 MW in each one

873 MW

#### of Energy Storage

- 8 MW project in Cheremule, Sardinia is operational under the "Fast reserve" scheme
- 84 MW project is on a Ready to Build phase

310 MW

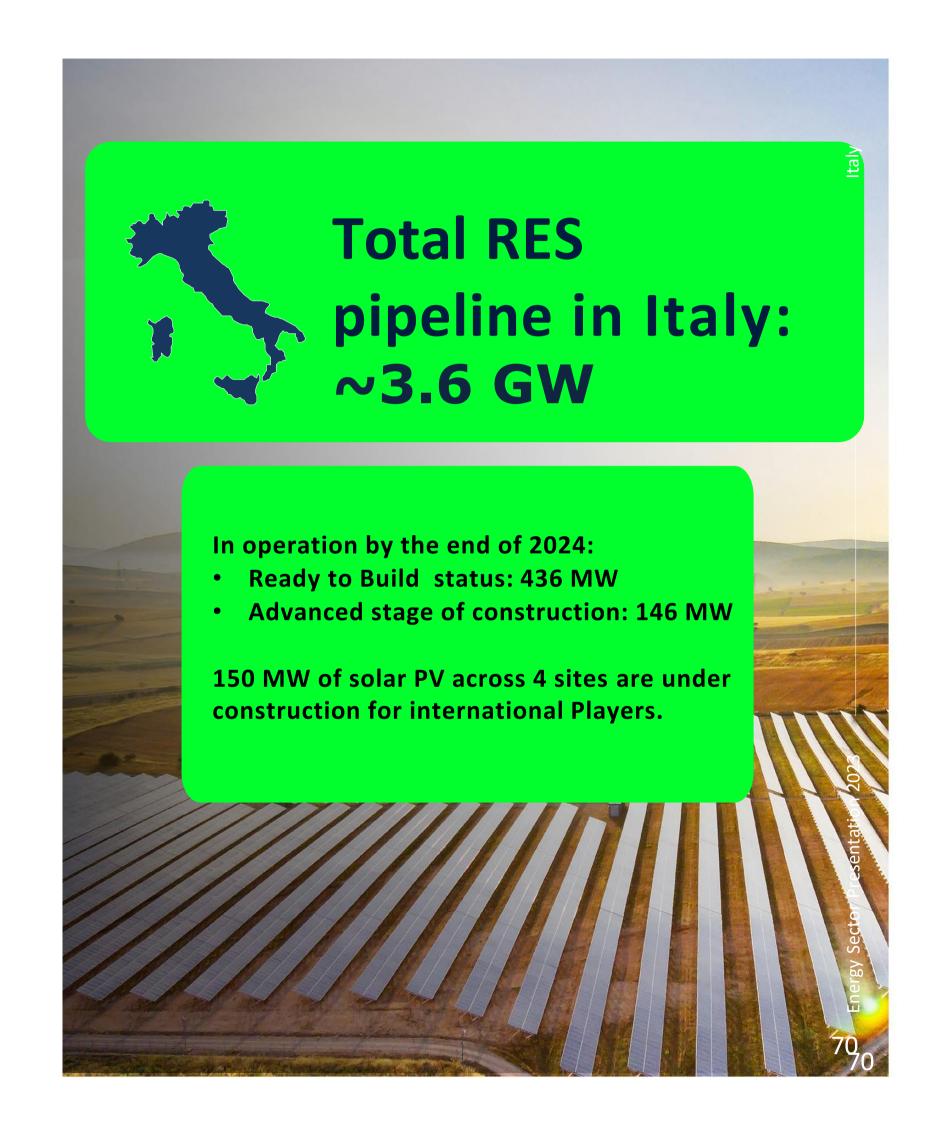
#### of Wind Energy

• Brownfield development in Sardinia, Basilicata & Molise

35 MW

#### of Green Hydrogen

• Project in Taranto with already a Positive Environmental Impact Assessment. It's one of the first in Italy today.



# Total Capacity per Region



## Reference Projects



# Energy Sector Bresentation 20

# Reference Projects Porto Torres

LOCATION: Porto Torres (SS), Sardinia Italy



PROJECT CAPACITY: 52.8 MWp



LAND TYPE: Industrial









# Energy Sector Presentation 20

# Reference Projects Carcarello

LOCATION: Tarquinia (VT), Lazio, Italy

AVAILABLE SURFACE: 33.5 ha



PROJECT CAPACITY: 20 MWp



LAND TYPE: Argicultural









# CC Cottot Dropout

# Reference Projects Sessa Aurunca

LOCATION: Cellole (CE), Campania, Italy



AVAILABLE SURFACE: 27 ha



PROJECT CAPACITY: 20 MWp



LAND TYPE: Argicultural







#### tal/

# Reference Projects Comacchio

LOCATION: Comacchio (FE), Emilia-Romagna



**AVAILABLE SURFACE: 16 ha** 



PROJECT CAPACITY: 12 MWp



LAND TYPE: Argicultural









# Reference Projects Cheremule

**LOCATION:** Cheremule (SS), Sardinia, Italy



NAVAILABLE SURFACE: 1 ha



PROJECT CAPACITY: 8 MWp



LAND TYPE: Argicultural



STATUS: In Operation







# ctor Presentation 2024

# Major Lead Project Italy-Tunisia HVDC

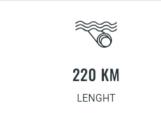
- ELMED is an energy bridge between Italy and Tunisia that will link the two vast electricity systems of Europe and North Africa
- In cooperation between Terna and STEG, the companies managing the electricity grids of the two countries
- ELMED will be the first direct current connection between both continents
- The power line will run from the electrical substation at Partanna (Sicily) to the substation at Mlaabi on the Tunisian peninsula of Capo Bon, for a total length of 220 km (200 of which is undersea cable)
- Capacity of 600 MW
- The objective of ELMED is to deliver a safer, more sustainable and more resilient supply of power while increasing the exchange of electricity generated from renewable sources which are driving the investment in clean generation systems



TECHNICAL DETAILS







## **Our People in Italy**

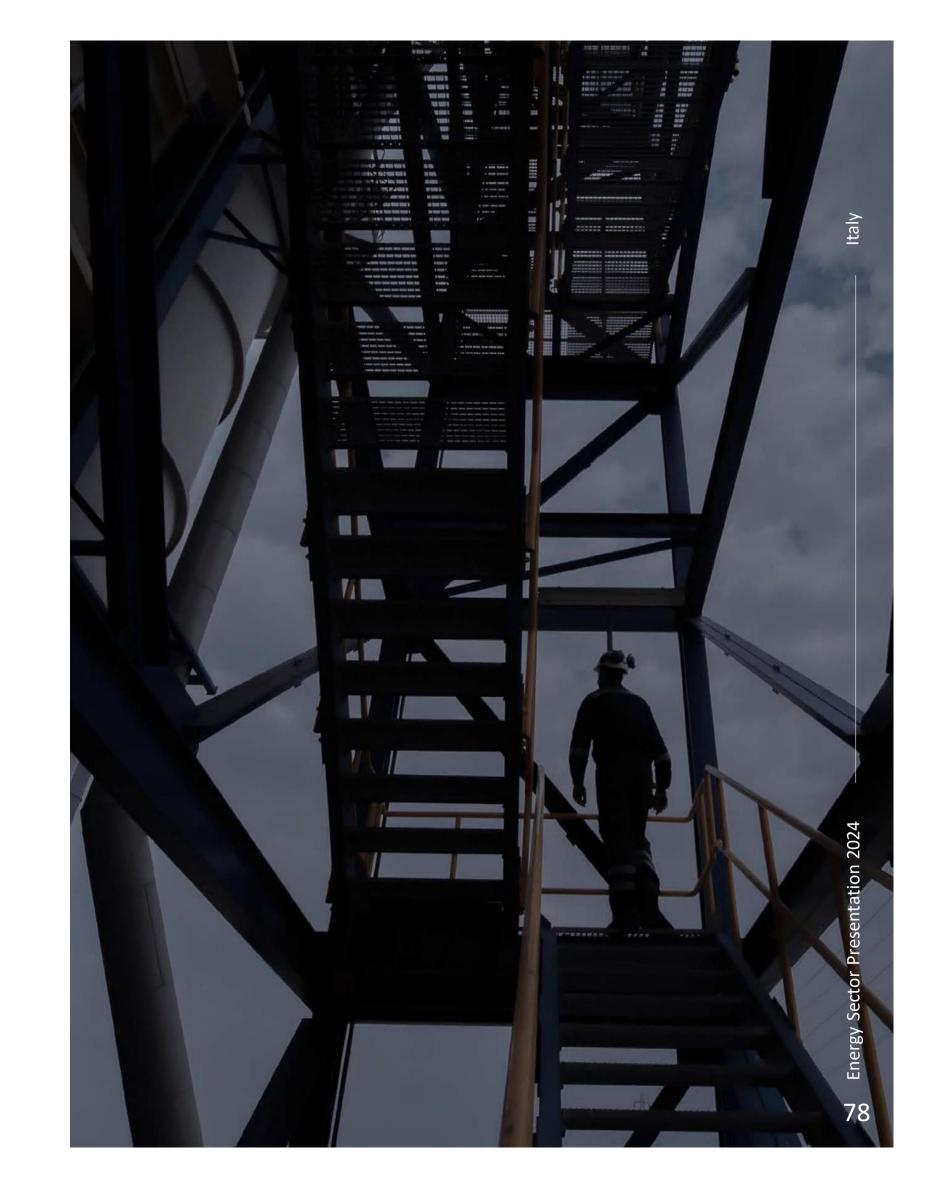


#### M Renewables:

- 120 direct employees today
- Expected to double to about 250 by the end of 2024
- Plan to reach a team of 400 people by 2026

# 2000 direct & indirect employees by 2026:

- For the engineering, building and supervision our RES portfolio
- Our people are currently based in Milano, our HUB for southeast Europe but also in Bologna, Pisa and Bari.



# Thank you!